

March 5, 2024

VIA EMAIL ONLY

hollister@niowaveinc.com

Jerry Hollister

East Lansing, MI 48823

RE: MUR 8113

Elissa Slotkin for Congress, et al.

Dear Mr. Hollister:

On February 27, 2023, the Federal Election Commission notified you of a Complaint alleging violations of certain sections of the Federal Election Campaign Act of 1971, as amended. A copy of the Complaint was included in that notification. On March 13, 2023, we received your Response to the Complaint.

Upon review of the allegations in the Complaint and information provided by you, on February 27, 2024, the Commission found no reason to believe you violated 52 U.S.C. § 30116(a)(1)(A) and 11 C.F.R. 110.1(b) by making excessive contributions. Accordingly, the Commission closed the file in this matter.

Documents related to the case will be placed on the public record within 30 days. *See* Disclosure of Certain Documents in Enforcement and Other Matters, 81 Fed. Reg. 50,702 (Aug. 2, 2016). The Factual and Legal Analysis, which more fully explains the Commission's findings is enclosed.

If you have any questions, please contact Jacob McCall, the attorney assigned to this matter, at (202) 694-1650 or jmccall@fec.gov.

Sincerely,

Ana J. Peña-Wallace

Assistant General Counsel

Enclosure

Factual and Legal Analysis

1	FEDERAL ELECTION COMMISSION FACTUAL AND LEGAL ANALYSIS		
2 3			
4 5 6 7 8 9	RESPONDENTS:	Elissa Slotkin for Congress and Janica Kyriacopoulos in her official capacity as treasurer Elissa Slotkin Jerry Hollister	MUR 8113
11 12	I. INTRODUC	TION	
13	The Complain	nt in this matter alleges that 2022 congressiona	l candidate Elissa Slotkin, her
14	principal campaign committee, Elissa Slotkin for Congress and Janica Kyriacopoulos in her		
15	official capacity as treasurer (the "Committee"), and property owner Jerry Hollister violated the		
16	Federal Election Campaign Act of 1971, as amended (the "Act"), when Slotkin rented a personal		
17	residence from Hollister in Lansing, Michigan at a price below market value. The Complaint		
18	alleges that the below-market rental price resulted in an in-kind contribution from Hollister to		
19	Slotkin that, when combined with his additional contributions to Slotkin, exceeded the individual		
20	amount limitation and resulted in Slotkin converting campaign funds to personal use. The		
21	Complaint further alleges that the Committee failed to disclose the in-kind contribution.		
22	Respondents deny the allegations.		
23	As explained below, it appears that Hollister rented the property to Slotkin at a fair		
24	market value. Thus, the property rental did not result in an excessive in-kind contribution from		
25	Hollister to Slotkin or in the conversion of campaign funds to personal use and consequently,		
26	there was no in-kind contribution to report.		
27	Accordingly, the Commission finds no reason to believe that Hollister, Slotkin, and the		
28	Committee violated 52 U.S.C. § 30116(a)(1)(A), (f) and 11 C.F.R. §§ 110.1(b) and 110.9 by		
29	making and knowingly accepting an excessive contribution. Further, the Commission finds no		

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- reason to believe that Slotkin and the Committee violated 52 U.S.C. § 30114(b)(1) and 11 C.F.R.
- 2 § 113.1(g) by converting campaign funds to personal use. Finally, the Commission finds no
- 3 reason to believe that the Committee violated 52 U.S.C. § 30104(b) and 11 C.F.R. § 104.13(a) by
- 4 failing to report an in-kind contribution.

5 II. FACTUAL BACKGROUND

- 6 Elissa Slotkin was a 2022 candidate to represent Michigan's Seventh Congressional
- 7 District. ¹ Elissa Slotkin for Congress is her principal campaign committee. ²
- 8 The Complaint alleges that, to reside within the newly created seventh district during the
- 9 2022 election cycle, Slotkin rented a property from Jerry Hollister for a rental price below
- market value.³ The Complaint is based on information derived from news articles reporting that
- 11 Slotkin and Hollister entered into a seven-month lease, from April 15, 2022 to November 15,
- 12 2022, at a monthly rental price of \$2,000.⁴ The Complaint discusses two properties owned by
- 13 Hollister listed in public records that it speculates could have been Slotkin's rental, but as
- discussed below, Respondents clarify that the property at issue was a two-bedroom condo

Compl. at 2 (Feb. 22, 2023).

² *Id.*; Elissa Slotkin, Amended Statement of Candidacy (Mar. 8, 2022), https://docquery.fec.gov/pdf/645/202203089493743645/202203089493743645.pdf.

Compl. at 7.

Id. at 6 (citing Melissa Burke, Slotkin Leasing Lansing Home from Business Executive, Campaign Donor, DETROIT NEWS (Sept. 23, 2022), https://www.detroitnews.com/story/news/politics/michigan/2022/09/23/elissa-slotkin-leasing-lansing-home-from-business-executive-campaign-donor-niowave/69511924007/); Jordyn Hermani, Slotkin Renting Lansing Condo from Campaign Donor, Business Executive, MLIVE (Sept. 23, 2022), https://www.mlive.com/public-interest/2022/09/slotkin-renting-lansing-condo-from-campaign-donor-business-executive.html?outputType=amp; Brandon Gillespie, Democrat Elissa Slotkin Moved into Home of Lobbyist, Campaign Donor to Run in New District, Fox News (Sept. 9, 2022), https://www.foxnews.com/politics/democrat-elissa-slotkin-moves-home-lobbyist-campaign-donor-new-district; Ryan King, Elissa Slotkin Leasing Home from Campaign Donor to Run in Michigan's 7th District: Report, WASHINGTON EXAMINER (Sept. 23, 2022), https://www.washingtonexaminer.com/news/1368223/elissa-slotkin-leasing-home-from-campaign-donor-to-run-in-michigans-7th-district-report/).

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1 located at in Lansing, Michigan, which the Complaint refers to as "Residence

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The Complaint alleges that the property should have been rented to Slotkin for \$2,600 per month, based in part on an understanding that it was fully furnished, included utilities, and was a short-term rental of less than a year.⁶ The Complaint arrives at this figure by taking the \$2,000 value that Slotkin and Hollister agreed on and increasing the value by 30% because renting it fully furnished would result in a "reasonable and moderate rent increase of 30%." The property being fully furnished is disputed by Respondents, however, who claim the property was partially furnished.⁸

Based on the \$2,600 figure, because Slotkin paid \$2,000 per month, the Complaint alleges that Hollister gave Slotkin a \$600 discount on her rent, resulting, over the course of the seven-month lease, in an in-kind contribution of \$4,200.9 Because the primary election was on August 2, 2022, four months of that rental discount, from April through July, would be attributed to the primary election (\$2,400) to the amount Hollister already contributed for Slotkin's primary campaign. At the time of the rental, Hollister had already contributed \$1,050 to the Committee for the primary election and \$100 for the general election during the 2022 election cycle.

Therefore, according to the Complaint, the alleged rental discount caused Hollister to exceed the individual contribution limit for the primary election (aggregate contribution of \$3,450). 10

⁵ Compl. at 7; Hollister Resp. (Mar. 13, 2023); Elissa Slotkin & Elissa Slotkin for Congress Resp. at 1 (May 16, 2023) [hereinafter Slotkin Resp.].

⁶ Compl. at 6-7, 12-13.

⁷ *Id.* at 13 n.30.

⁸ Hollister Resp; Slotkin Resp. at 2.

⁹ Compl. at 13.

Adding the total alleged rental discount for those four months ($$600 \times 4 = $2,400$) to the \$1,050 that Hollister already donated to Slotkin's campaign for the primary election results in a total contribution of \$3,450,

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- 1 Moreover, the Complaint alleges that Slotkin violated the Act's personal use prohibition by using
- 2 the in-kind contribution from Hollister for her personal residence, which is expressly prohibited
- 3 by the Act. 11 Finally, the Complaint alleges that the Committee violated the Act's reporting
- 4 requirements because it never reported any in-kind contributions from Hollister in connection
- 5 with the reduced rental costs. 12
- 6 Hollister states in his Response that, in February 2022, he researched the property values
- 7 of two-bedroom, two-bath apartments in the area using Zillow.com prior to renting the property
- 8 to Slotkin and found a range of \$1,000 to \$1,750 for similar properties. 13 Respondents assert that
- 9 Hollister and Slotkin agreed to a rental price of \$2,000, which was \$250 higher than the highest
- end properties revealed in the search.¹⁴ According to Hollister, the \$250 figure was a means for
- the parties to account for furnishings and utilities, stating that [s]ince the lease included utilities
- and some furnishings, we added \$250 to the higher end to make the monthly rent \$2000."15
- Hollister does not explain how they arrived at the specific \$250 figure. However, Hollister states
- that "[a]t no time was there any intention to discount the rental rate . . . [and] by selecting rates at

which would have exceeded the limits by \$550. Adding the alleged rental discount for the remaining three months ($$600 \times 3 = $1,800$) to the \$100 that Hollister already donated to Slotkin's campaign for the general election would yield a total general election contribution of \$1,900. However, because Hollister had not exceeded the limits for the general election, the Committee could have made a presumptive redesignation of the alleged excessive amount made for the primary election to the general election under these circumstances. See 11 C.F.R. § 110.1(b)(5)(ii)(B).

¹¹ Compl. at 9-10, 13-14.

¹² *Id.* at 14.

Hollister Resp.; Slotkin Resp. at 2.

Hollister Resp.; Slotkin Resp. at 2.

Hollister disputes the Complaint's allegation that the property was fully furnished, and instead states that the property came "partially furnished with bare furnishings" that consisted of "a bed, 2 couches, a desk, dining room table/chairs, and basic kitchenware." Hollister Resp.

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1 the top of our research, the exact opposite was the case." Hollister then asserts that this

2 research helped inform their "deliberate discussion about determining fair market value." ¹⁷

3 Slotkin and the Committee provide additional information, beyond what Hollister

4 gathered at the time of the lease, to show that the rental price was set at fair market value. First,

they provided documentation for a fully furnished three-bedroom condo, located five minutes

6 away from that was being rented out for \$1,900 per month in May of 2023. 18

7 This property is comparable in size to Slotkin's rental, is nearby, furnished, and is slightly more

8 affordable.¹⁹ Second, they provided documentation for a furnished four-bedroom house, located

ten minutes away from that was being rented out for \$2,000 per month in

10 May of 2023.²⁰

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The Slotkin Response notes that a Zillow rent estimate for from April

2023 showed a rent estimate of \$1,749.21 In contrast, the Complaint finds a Zillow rent estimate

for the property from February 2023 of \$1,875.²² However, even if Complainant's estimate of

\$1,875 for an unfurnished rental property is more accurate, Slotkin argues that these 2023 rental

estimates "incorporate[] inflation between April 2022 and February 2023," and, for this reason, a

rent estimate "would likely have been substantially lower in April 2022."²³

¹⁶ *Id*.

¹⁷ *Id*.

Slotkin Resp. at 2, Ex. D.

¹⁹ *Id*.

²⁰ *Id.*, Ex. E.

Slotkin Resp., Ex. B (screenshot of the Zillow listing for

²² Compl. at 7.

Slotkin Resp. at 2.

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III. LEGAL ANALYSIS

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2 The Act and Commission regulations define "contribution" as "any gift, subscription,

3 loan, advance, or deposit of money or anything of value made by any person for the purpose of

4 influencing any election for Federal office."²⁴ "Anything of value" includes "all in-kind

5 contributions," such as the "provision of any goods or services without charge or at a charge that

is less than the usual and normal charge for such goods or services."²⁵ If the goods or services

are provided at less than the usual and normal charge, the amount of the in-kind contribution is

8 the difference between the usual and normal charge and the amount charged to the political

9 committee. 26 These in-kind contributions must comply with contribution limitations established

by the Act and Commission regulations.²⁷ The Act provides that each treasurer of a political

committee shall file reports of receipts and disbursements in accordance with the provisions of

12 52 U.S.C. § 30104.²⁸

Under the Act, a contribution accepted by a candidate may be used by the candidate for

otherwise authorized expenditures in connection with the campaign for federal office of the

candidate.²⁹ However, a contribution received by a candidate cannot be converted by any person

for personal use.³⁰ "Personal use" means any use of funds in a campaign account of a present or

²⁴ 52 U.S.C. § 30101(8)(A)(i); 11 C.F.R. § 100.52(a).

²⁵ 11 C.F.R. § 100.52(d)(1).

²⁶ *Id*.

⁵² U.S.C. § 30116(a)(1)(A); 11 C.F.R. § 110.1(b). For the 2022 election cycle, individuals were permitted to contribute a maximum of \$2,900 to a candidate or candidate committee per election. Price Index Adjustments for Contribution and Expenditure Limitations and Lobbyist Bundling Disclosure Threshold, 86 Fed. Reg. 7867, 7869 (Feb. 2, 2021).

²⁸ 52 U.S.C. § 30104(a)(1), (b).

²⁹ 52 U.S.C. § 30114(a)(1).

³⁰ 52 U.S.C. § 30114(b)(1).

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- 1 former candidate to fulfill a commitment, obligation, or expense of any person that would exist
- 2 irrespective of the candidate's campaign or duties as a federal officeholder.³¹ The Act and
- 3 Commission regulations enumerate certain expenses that are considered *per se* "personal use"
- 4 and thus prohibited, including mortgage, rent or utility payments.³²
- 5 In the present matter, Slotkin appears to have rented the property at
- 6 from Hollister and his wife for its fair market value. This conclusion is based on Hollister's
- 7 statement that he reviewed comparable properties prior to renting the property and added \$250 to
- 8 the highest end of the range to account for utilities and furnishings; and the comparable
- 9 properties presented in the Response from Slotkin and the Committee, which show that similar
- properties, including those that were furnished, rented for the same or less than what Slotkin paid
- Hollister. And, whereas the Complaint argues that Hollister should have added 30% to the
- standard value of the property because it was furnished, Hollister clarifies that it had only "bare
- 13 furnishings."³³ Therefore, the Commission finds no reason to believe that Hollister made, or that
- 14 Slotkin and the Committee knowingly accepted, an excessive in-kind contribution in the form of
- 15 reduced rent, in violation of 52 U.S.C. § 30116(a)(1)(A) and (f) and 11 C.F.R. §§ 110.1(b) and
- 16 110.9. Because the rental cost would not constitute an in-kind contribution from Hollister, the
- 17 Commission also finds that there is no reason to believe that Slotkin and the Committee violated
- 18 52 U.S.C. § 30114(b)(1) and 11 C.F.R. § 113.1(g) by converting campaign contributions funds to
- 19 personal use. Without the alleged in-kind contribution, there is no information indicating that

³¹ *Id.* § 30114(b)(2); 11 C.F.R. § 113.1(g).

³² 52 U.S.C. § 30114(b)(2)(A); 11 C.F.R. § 113.1(g)(1)(i)(I).

By choosing the \$2,000 value as a starting point before increasing the rental estimate by 30%, the Complaint appears to double count the value of the furnishings, whereas Respondents had negotiated the \$2,000 value with the furnishings included in that price. *See* Slotkin Resp. at 4.

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- 1 any campaign funds were used to pay for Slotkin's personal residence; Respondents deny such
- 2 use and indeed, the Complaint acknowledges that "campaign funds are not believed to have been
- 3 withdrawn from the Campaign's bank account to pay for Slotkin's personal residence."34 Slotkin
- 4 did not violate the Act's personal use prohibitions by using her own personal funds to pay for her
- 5 personal residence, and because the property was rented at fair market value, there was no in-
- 6 kind contribution going towards her rent.³⁵
- Finally, without any in-kind contributions in connection with the rent, there are no
- 8 additional contributions from Hollister for the Committee to disclose to the Commission.
- 9 Therefore, the Commission finds there is no reason to believe the Committee violated the Act's
- 10 reporting requirements at 52 U.S.C. § 30104(b) and 11 C.F.R. § 104.13(a).

Compl. at 10; Slotkin Resp. at 3.

See F&LA at 11, MUR 7025 (Friends of Mike Lee, et al.) (finding that "those transactions appear to have been personal, rather than campaign related. The only apparent suggestion in the Complaint of a connection with Lee's candidacy relates to the fact that McMillan and his wife were contributors to Lee during the 2010 election cycle. However, as stated above, the transactions involved Lee's personal residences, the Committee denied that the transactions involved the campaign or campaign funds, Lee has not subsequently transferred any of his personal funds to the Committee").